Message Text

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INFO OCT-01 EUR-12 EA-07 ISO-00 DODE-00 NSAE-00 USIA-06 TRSE-00 ERDA-05 CIAE-00 COME-00 INR-07 MC-02 /048 W

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CONFIDENTIAL TORONTO 0900

E.O. 11652: GDS

TAGS: ETRD, EAIR, EINV, CH

SUBJECT: SALE OF US AIRCRAFT TO PRC; CANADIAN FIRM INVESTINGIN US

REF: TORONTO A-40

1. IN CONVERSATION WITH J.J. HAVLIK, WHOSE ONTARIO-BASED FIRM HAVLIK ENTERPRISES HAS A) US AND CANADIAN REPRESENTATIONS FOR PRC MACHINE TOOLS AND B) MAJOR PARTS SUPPLIER RELATIONSHIP TO MCDONNELL DOUGLAS' CANADIAN OPERATIONS, CONSULATE GENERAL HOLD THAT TAVLIK ASKED BY TOM MOORE, A MCDONNELL DOUGLAS VICE PRESIDENT, TO PUSH SALES OF DOUGLAS AIRCRAFT DURING VISIT TO PRC THIS YEAR. HAVLIK SAID HE HAD OFFERED USE HIS ALLEGEDLY GOOD RELATIONSHIP WITH PRC OFFICIALDOM BEFORE BUT THAT "MR. MCDONNELL III.

HE THOUGHT, HAD NOT BELIEVED SMALL FIRM OWNER LIKE HAVLIK COULD DO US MANUFACTURES ANY GOOD.

2. ON HAVLIK INVESTMENT IN US (SEE REFAIR), NATIONAL ASSOCIATION STATED DEVELOPMENT AGENCIES EXECUTIVE DIRECTOR CAWTHORNE WORKING WITH HAVLIK AND CONVINCED FORTY PERCENT HAVLIK OPERATIONS WILL BE IN UNITED STATSS IN TWO YEARS. DIGGINS

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	Margaret P. Grafeld	Declassified/Released	US Department of State	EO Systematic Review	22 May 2009
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TAGS: ETRD, EAIR, EINV, CH, US, HAVLIK ENTERPRISES, MCDONNELL-DOUGLAS, (HAVLIK, JJ)

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